

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

FINANCIAL STATEMENTS

APRIL 30, 2019

**HILBORN**<sub>LLP</sub>

## **Independent Auditor's Report**

To the Members of Loran Scholars Foundation/Fondation Boursiers Loran

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Loran Scholars Foundation/Fondation Boursiers Loran (the "Foundation"), which comprise the statement of financial position as at April 30, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at April 30, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

Without modifying our opinion, we draw attention to Note 9 to the financial statements, which describes that certain comparative information presented for the year ended April 30, 2018 has been restated.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ability of the Foundation to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the financial reporting process of the Foundation.

## Independent Auditor's Report (continued)

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the Foundation.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Foundation to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Toronto, Ontario  
September 13, 2019

Chartered Professional Accountants  
Licensed Public Accountants

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Statement of Financial Position**

April 30	2019	2018 <i>(note 9)</i>
	\$	\$
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents (note 3)	1,956,408	1,272,002
Short term investments (note 3)	3,132,569	2,413,853
Accrued interest and other receivables	68,918	50,103
Prepaid expenses	19,857	21,807
	<u>5,177,752</u>	<u>3,757,765</u>
Long-term assets		
Investments (note 3)	<u>12,947,842</u>	<u>12,371,160</u>
	<u><u>18,125,594</u></u>	<u><u>16,128,925</u></u>
<b>LIABILITIES</b>		
Current liabilities		
Accounts payable and accrued liabilities	88,680	88,999
Deferred contributions (note 4)	<u>3,008,840</u>	<u>2,421,657</u>
	<u>3,097,518</u>	<u>2,510,656</u>
Long-term liabilities		
Deferred contributions (note 4)	<u>2,052,548</u>	<u>2,717,834</u>
	<u>5,150,066</u>	<u>5,228,490</u>
<b>NET ASSETS</b>		
Externally restricted endowments (note 5)	4,069,221	3,652,640
Internally restricted	6,826,073	6,000,686
Unrestricted	<u>2,080,234</u>	<u>1,247,109</u>
	<u>12,975,528</u>	<u>10,900,435</u>
	<u><u>18,125,594</u></u>	<u><u>16,128,925</u></u>

The accompanying notes are an integral part of these financial statements

Approved on behalf of the Board:

Director



Director



**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Statement of Operations**

Year ended April 30	2019	2018
	\$	(note 9) \$
<b>Revenues</b>		
Contributions	<b>3,682,135</b>	3,416,426
Other income	<b>93,976</b>	113,335
	<b>3,776,111</b>	3,529,761
<b>Expenses (note 7)</b>		
Stipend grants	<b>1,453,875</b>	1,353,000
Enrichment program		
Summer	<b>320,853</b>	327,801
Mentorship and stewardship	<b>170,087</b>	161,928
Gatherings (retreat, conferences, orientation, expeditions, etc.)	<b>287,428</b>	240,604
Selections		
University scholarship program	<b>331,692</b>	223,855
Other scholarship programs	<b>87,445</b>	111,335
General and administration	<b>350,650</b>	348,293
	<b>3,002,030</b>	2,766,816
Excess of revenues over expenses before investment income:	<b>774,081</b>	762,945
Investment income (notes 3 and 5)	<b>884,431</b>	133,407
Excess of revenues over expenses for year	<b>1,658,512</b>	896,352

The accompanying notes are an integral part of these financial statements

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Statement of Changes in Net Assets**

Year ended April 30

**2019**

	<b>Externally Restricted Endowments \$</b>	<b>Internally Restricted \$</b>	<b>Unrestricted \$</b>	<b>Total (note 9) \$</b>
Balance, beginning of year	3,652,640	6,000,686	1,247,109	<b>10,900,435</b>
Excess of revenues over expenses for year	-	-	1,658,512	<b>1,658,512</b>
Investment income allocated to internally restricted net assets (note 6)	-	525,387	(525,387)	-
Transfer to internally restricted net assets (note 6)	-	300,000	(300,000)	-
Contributions to endowments	224,631	-	-	<b>224,631</b>
Preservation of capital (note 5)	191,950	-	-	<b>191,950</b>
Balance, end of year	<b>4,069,221</b>	<b>6,826,073</b>	<b>2,080,234</b>	<b>12,975,528</b>

The accompanying notes are an integral part of these financial statements

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Statement of Changes in Net Assets**

Year ended April 30

	<b>2018</b>				
	<b>Externally Restricted Endowments</b>	<b>Internally Restricted Endowments</b>	<b>Internally Restricted (note 5)</b>	<b>Unrestricted (note 9)</b>	<b>Total (note 9)</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Balance, beginning of year	3,679,438	5,632,740	-	634,307	9,946,485
Excess of revenues over expenses for year	-	-	-	896,352	896,352
Investment income allocated to internally restricted net assets (note 6)	-	-	67,946	(67,946)	-
Transfer to internally restricted net assets (notes 5 & 6)	-	(5,632,740)	5,932,740	(300,000)	-
Contributions to endowments	57,598	-	-	-	57,598
Preservation of capital (note 5)	(84,396)	-	-	84,396	-
Balance, end of year	<u>3,652,640</u>	<u>-</u>	<u>6,000,686</u>	<u>1,247,109</u>	<u>10,900,435</u>

The accompanying notes are an integral part of these financial statements

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Statement of Cash Flows**

Year ended April 30	2019	2018 <i>(note 9)</i>
	\$	\$
Cash flows from operating activities		
Excess of revenues over expenses for year	1,658,512	896,352
Items not involving cash		
Unrealized (gain) loss on investments	<u>(590,076)</u>	136,118
	1,068,436	1,032,470
Net change in non-cash items:		
Accrued interest and other receivables	(18,815)	1,539
Prepaid expenses	1,950	16,500
Accounts payable and accrued liabilities	(321)	16,622
Deferred contributions	<u>(78,103)</u>	<u>(301,117)</u>
	<u>973,147</u>	766,014
Cash flows from investing activities		
Purchase of investments	(705,322)	(616,650)
Preservation of capital direct increase in externally restricted endowments net assets (note 5)	<u>191,950</u>	-
	<u>(513,372)</u>	(616,650)
Cash flow from financing activities		
Receipt of externally restricted endowments	<u>224,631</u>	57,598
Increase in cash	684,406	206,962
Cash and cash equivalents, beginning of year	<u>1,272,002</u>	1,065,040
Cash and cash equivalents, end of year	<u><u>1,956,408</u></u>	<u>1,272,002</u>

The accompanying notes are an integral part of these financial statements



# LORAN SCHOLARS FOUNDATION/ FONDATION BOURSIERS LORAN

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## Notes to Financial Statements

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April 30, 2019

### **Purpose of the organization**

Loran Scholars Foundation/Fondation Boursiers Loran, (the "Foundation"), was incorporated under the Canada Corporations Act and was continued under the Canada Not-for-profit Corporations Act. The Foundation is registered as a charitable organization under the Income Tax Act (Canada) and is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The Foundation is committed to the greatest of Canada's resources: our youth. The purpose of the Foundation is to identify and support high-potential Canadian students who show character, strong commitment to service in the community and leadership potential. The Foundation funds these students to study on Canadian university campuses and provides them with opportunities to explore, develop and share their talents.

The Loran Award is the Foundation's main focus. It is supported annually by hundreds of donors. Offered in full partnership with 25 Canadian universities, a Loran Award is valued at approximately \$100,000 over four years of undergraduate study: an annual stipend of \$10,000; a matching tuition waiver from the university; funding for summer internships in three different sectors; mentorship; participation in an extensive network of established and rising leaders; and orientation/graduation programs and coaching. The Foundation also issues one-time awards to national and provincial finalists who are not selected for a Loran Award.

In addition to the Loran Award, the Foundation administers other scholarship programs that are fully funded by specific companies.

### **1. Summary of significant accounting policies**

Management is responsible for the preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

#### **(a) Revenue recognition**

The Foundation follows the deferral method of accounting for contributions, which include grants, bequests and donations. Grants and bequests are recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Donations are recorded when received since pledges are not legally enforceable claims. Unrestricted contributions are recognized as revenue when initially recorded in the accounts. Externally restricted contributions, except endowment contributions, are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are recognized. Externally restricted endowment contributions are recognized as direct increases in net assets when recorded in the accounts.

Investment income, which consists of interest, dividends, income distributions from pooled funds, and realized and unrealized gains and losses, is recorded in the statement of operations, except to the extent that it is externally restricted in which case it is added to or deducted from endowment net assets.

# LORAN SCHOLARS FOUNDATION/ FONDATION BOURSIERS LORAN

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## Notes to Financial Statements (continued)

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April 30, 2019

1. **Summary of significant accounting policies (continued)**

(b) **Donated materials and services**

The value of volunteer and other services donated to the Foundation is not recorded in the financial statements as these services are not normally purchased by the Foundation and because of the difficulty in determining their fair value. Donated materials are not recorded in the financial statements.

(c) **Cash equivalents**

Cash equivalents consist of guaranteed investment certificates that are convertible into cash without significant penalty.

(d) **Financial instruments**

Investments reported at fair value consist of equity instruments that are quoted in an active market as well as investments in pooled funds and any investments in fixed income securities that the Foundation designates upon purchase to be measured at fair value. Transaction costs are recognized in the statement of operations in the period during which they are incurred.

Investments in fixed income securities not designated to be measured at fair value are initially recorded at fair value plus transaction costs and are subsequently measured at amortized cost using the straight-line method less any provisions for impairment.

All transactions are recorded on a trade date basis.

Other financial instruments, including accounts receivable and accounts payable, are initially recorded at their fair value and are subsequently measured at cost, net of any provisions for impairment.

(e) **Grants and awards**

Grants and awards are expensed in the academic year to which they apply.

(f) **Allocation of expenses**

The costs associated with the selection of scholarship recipients and the enrichment programs include the costs of personnel, premises and other expenses that are directly related to providing the total program and are allocated to the various programs based on the proportional hours spent on each (note 7).

(g) **Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at the rate of exchange prevailing at the year end. Transactions denominated in foreign currencies are translated into Canadian dollars at exchange rates prevailing at the transaction date. Foreign exchange gains and losses are included in the statement of operations.

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

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**Notes to Financial Statements (continued)**

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April 30, 2019

**2. Financial instrument risk management**

The Foundation is exposed to various financial risks through transactions in financial instruments including the following:

**Interest rate risk**

The Foundation is exposed to interest rate risk with respect to its investments in fixed income investments and pooled funds that hold fixed income securities because the fair value will fluctuate due to changes in market interest rates.

**Currency risk**

The Foundation is exposed to foreign currency risk with respect to its investments denominated in foreign currencies, because the fair value and future cash flows will fluctuate due to the changes in the relative value of foreign currencies against the Canadian dollar.

**Other price risk**

The Foundation is exposed to other price risk through changes in market prices (other than changes arising from interest rate or currency risks) in connection with its investments in pooled funds.

**Changes in risk**

There have been no changes in the Foundation's risk exposures from the prior year.

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Notes to Financial Statements (continued)**

April 30, 2019

**3. Investments and investment income**

- (a) Investments measured at fair value, which are held for endowment net assets, internally restricted net assets, deferred contributions and for excess operating funds, consist of the following:

	Endowment	Internally Restricted	Unrestricted	2019 Total	2018 Total (note 9)
	\$	\$	\$	\$	\$
Short-term					
Money market fund	-	-	2,020,730	2,020,730	2,413,853
Bond Fund	-	-	524,852	524,852	-
Balanced pooled fund (b)	-	-	586,987	586,987	-
<b>Total short-term</b>	<b>-</b>	<b>-</b>	<b>3,132,569</b>	<b>3,132,569</b>	<b>2,413,853</b>
Money market fund	-	-	-	-	239,130
Bond fund	-	-	-	-	660,328
Balanced pooled fund (b)	4,069,221	6,826,073	2,052,548	12,947,842	11,471,702
<b>Total long-term</b>	<b>4,069,221</b>	<b>6,826,073</b>	<b>2,052,548</b>	<b>12,947,842</b>	<b>12,371,160</b>
	<b>4,069,221</b>	<b>6,826,073</b>	<b>5,412,406</b>	<b>16,080,411</b>	<b>14,785,013</b>

Long-term investments are held for endowment purposes and deferred contribution purposes required to fund long-term scholarship commitments and for internally restricted net assets. The investments in the money market, bond and balanced pooled funds are allocated to long-term investments to the extent required for this balance to equal the sum of long-term deferred contributions, endowment net assets and internally restricted net assets.

- (b) The asset mix of the balanced pooled fund at year end is as follows:

	2019 \$	2019 %	2018 \$	2018 %
Cash	212,497	2	417,570	4
Fixed income	3,861,487	28	3,321,057	29
Canadian equities	3,468,977	26	2,892,016	25
U.S. equities	3,238,884	24	2,551,307	22
International equities	2,752,984	20	2,289,752	20
	<b>13,534,829</b>	<b>100</b>	<b>11,471,702</b>	<b>100</b>

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Notes to Financial Statements (continued)**

April 30, 2019

3. **Investments and investment income (continued)**

(c) Total Investment income is calculated as follows:

	<b>2019</b>	<b>2018</b>
	<b>\$</b>	<b>\$</b>
Unrealized gain (loss) on investments	590,076	(136,118)
Interest, dividends and income distributions from pooled funds	481,833	260,255
Realized gain on disposal of investments	4,472	9,270
	<u>1,076,381</u>	<u>133,407</u>

Total investment income, net of investment management fees includes amounts related to the following investment accounts:

Endowment net assets	319,792	44,384
Internally restricted net assets	525,387	67,946
Unrestricted net assets	231,202	21,077
	<u>1,076,381</u>	<u>133,407</u>

Investment income recorded in the statement of operations is calculated as follows:

	<b>2019</b>	<b>2018</b>
	<b>\$</b>	<b>\$</b>
Total investment income	1,076,381	133,407
Preservation of capital recorded in the statement of changes in net assets (note 5)	(191,950)	-
	<u>884,431</u>	<u>133,407</u>

(d) Included in cash and cash equivalents are guaranteed investment certificates of \$525,000 (2018 - \$525,000) of which \$25,000 is used to secure the Foundation's corporate credit card.

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Notes to Financial Statements (continued)**

April 30, 2019

**4. Deferred contributions**

Deferred contributions represent externally restricted contributions not disbursed at year end. The following is a continuity of deferred contributions for the year:

	2019 \$	2018 (note 9) \$
Deferred contributions, beginning of year	5,139,491	5,440,608
Externally restricted contributions received	2,745,737	2,011,660
Externally restricted contributions recognized as revenue	<u>(2,823,840)</u>	<u>(2,312,777)</u>
Deferred contributions, end of year	5,061,388	5,139,491
Less: current deferred contributions	<u>(3,008,840)</u>	<u>(2,421,657)</u>
Long-term deferred contributions	<u>2,052,548</u>	<u>2,717,834</u>

Current deferred contributions represent amounts to be recognized as revenue in fiscal 2020. Long-term deferred contributions represent amounts to be recognized as revenue in fiscal 2021 through 2023.

**5. Endowment net assets**

Endowment net assets represent externally restricted endowed funds that are required by the donor to be maintained by the Foundation on a permanent basis. These funds provide a dependable and sustainable source of income to support the Loran awards to scholars.

Effective May 1, 2017, the Board of Directors approved the transfer of the balance of internally restricted endowment net assets of \$5,632,740 to internally restricted net assets.

Effective May 1, 2012, the Foundation adopted a capital preservation policy. This policy has the objective of protecting the real value of the endowments by limiting the amount of income available for spending and requiring the reinvestment of any income earned in excess of this limit. The amount of income currently made available for spending is based on 3.5% of the opening market value of the externally restricted endowment net assets. In any particular year, should investment income be insufficient to fund the amount to be made available for spending or the investment return is negative, the amount is funded by a transfer from endowment net assets.

In fiscal 2019, investment income of \$319,792 was earned on externally restricted endowment net assets. Of this amount, \$127,842 was made available for spending and recorded as investment income in the statement of operations. The return in excess of 3.5% was \$191,950 and was credited directly to externally restricted endowments as preservation of capital.

In fiscal 2018, investment income of \$44,384 was earned on externally restricted endowment net assets. This amount is recorded as investment income in the statement of operations. During the year, \$128,780 was made available for spending. The shortfall between investment income earned and the amount made available for spending of \$84,396 was recorded as a transfer from externally restricted endowment net assets to unrestricted net assets.

# LORAN SCHOLARS FOUNDATION/ FONDATION BOURSIERS LORAN

## Notes to Financial Statements (continued)

April 30, 2019

### 6. Internally restricted net assets

In fiscal 2019 the Board of Directors approved the transfer of \$300,000 (2018 - \$300,000) from unrestricted to internally restricted net assets.

In addition, investment income earned on internally restricted net assets which was included in the statement of operations of \$525,387 (2018 - \$67,946) was transferred from unrestricted to internally restricted net assets.

### 7. Allocation of expenses

Total general and administration costs of \$153,700 (2018 - \$92,846) were allocated to the Loran Scholar Program as follows:

	2019 \$	2018 \$
Summer	30,740	18,569
Mentorship and stewardship	30,740	18,569
Gatherings (retreat, conferences, etc.)	40,987	24,759
Selections	51,233	30,949
	<u>153,700</u>	<u>92,846</u>

### 8. Commitments

During the year, thirty-five Loran Scholars were selected. Each Loran Scholar is awarded a cash grant of \$10,000 for his or her first year of university.

The Loran awards are renewable for up to three additional years. Awards for subsequent academic years are subject to certain conditions placed on Loran Scholars and are renewable annually at the sole discretion of the Foundation's Directors. Commitments for future years are not recognized in the financial statements. It is the intent of the Foundation to have sufficient funds invested at all times to fund all current Loran Scholars through the completion of their program.

The Foundation also offers one time grants for the Loran Finalist Awards of \$5,000 and the Loran Provincial Awards of \$2,000 each. During the year, 53 and 50 recipients were selected for these awards respectively, to be paid in fiscal 2020.

The Foundation entered into a long-term lease agreements for rental space and office equipment with terms ending between November 30, 2020 to April 30, 2022.

**LORAN SCHOLARS FOUNDATION/  
FONDATION BOURSIERS LORAN**

**Notes to Financial Statements (continued)**

April 30, 2019

**8. Commitments (continued)**

The commitments of the Foundation at year end are as follows:

	<b>Loran Awards \$</b>	<b>Finalist and Provincial Awards \$</b>	<b>Leases \$</b>	<b>Total \$</b>
2020	1,225,000	365,000	88,585	1,678,585
2021	1,070,000	-	86,825	1,156,825
2022	740,000	-	84,360	824,360
2023	350,000	-	-	350,000
	<u>3,385,000</u>	<u>365,000</u>	<u>259,770</u>	<u>4,009,770</u>

The Foundation has received and recorded in deferred contributions \$5,061,387 (2018 - \$5,139,491) to meet these awards commitments.

**9. Comparative figures**

During the year, management carried out a review of deferred contributions and determined that \$228,750 deferred as at April 30, 2018 should have been recorded as revenue. As a result, contributions, excess of revenue over expenses before investment income and excess of revenue over expenses for the year ended April 30, 2018 and unrestricted net assets as at April 30, 2018 were increased by and deferred contributions were decreased by \$228,750. As a result of these changes, as at April 30, 2018, investments classified as long-term were decreased and investments increased by \$165,834.



# HILBORN

LISTENERS. THINKERS. DOERS.

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