Loran Scholars Foundation/Fondation Boursiers Loran

Financial Statements

For the Year Ended April 30, 2021



INDEPENDENT AUDITOR'S REPORT

To the Members of Loran Scholars Foundation/Fondation Boursiers Loran

Opinion

We have audited the financial statements of Loran Scholars Foundation/Fondation Boursiers Loran (the "Foundation"), which comprise the statement of financial position as at April 30, 2021 and the statements of operations, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at April 30, 2021, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matter

The financial statements of the Foundation for the year ended April 30, 2020 were audited by another firm of Chartered Professional Accountants who expressed an unmodified opinion on those financial statements on September 11, 2020.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

RSM Canada LLP

Chartered Professional Accountants Licensed Public Accountants September 15, 2021 Toronto, Ontario

Loran Scholars Foundation/Fondation Boursiers Loran Statement of Financial Position <u>As at April</u> 30, 2021

	2021	2020
Assets		
Current Cash and cash equivalents (Note 4(d)) Restricted cash (Note 4(e)) Short-term investments (Note 4) Accrued interest and other receivables Prepaid expenses and other current assets	\$ 1,915,575 155,000 4,241,828 50,064 43,743	\$ 1,919,743 - 3,289,159 36,071 46,116
Long-term investments (Note 4)	6,406,210 15,497,634	5,291,089 12,760,636
	\$ 21,903,844	\$ 18,051,725
Liabilities		
Current Accounts payable and accrued liabilities Deferred contributions (Note 5)	\$ 36,308 2,932,703	\$
	2,969,011	3,111,950
Deferred contributions (Note 5)	1,711,757	2,084,570
	4,680,768	5,196,520
Net Assets		
Externally restricted endowments (Note 6)	5,046,360	3,920,892
Internally restricted (Note 7)	8,739,517	6,755,174
Unrestricted	3,437,199	2,179,139
	17,223,076	12,855,205
	\$ 21,903,844	\$ 18,051,725
Commitments (Note 9)	A. HRI	

Approved by the Board

Catherine Graham

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Director

Director

Loran Scholars Foundation/Fondation Boursiers Loran Statement of Operations Year Ended April 30, 2021

2021 2020 Revenue Contributions \$ 4,204,632 \$ 3,766,921 Other income 91,046 83,768 4,295,678 3,850,689 Expenses Stipend grants 1,781,000 1,452,850 Enrichment program (Note 8) Summer 250,260 108,025 209,392 176,553 Mentorship and stewardship Gatherings (retreat, conferences, orientation, expeditions etc.) 360,109 413,645 Selections (Note 8) Loran Award program 580,018 579,532 Other scholarship programs 47,662 73,190 General and administration 555,952 550,612 3,784,393 3,354,407 Excess of revenue over expenses before the undernoted item 511,285 496,282 Investment income (loss) (Notes 4 and 6) 2,731,118 (610,699) Excess (deficiency) of revenue over expenses \$ 3,242,403 \$ (114, 417)

Loran Scholars Foundation/Fondation Boursiers Loran Statement of Changes in Net Assets Year Ended April 30, 2021

	Externally Restricted ndowments	Internally Restricted	U	Inrestricted	Total
Balance, April 30, 2020	\$ 3,920,892	\$ 6,755,174	\$	2,179,139	\$ 12,855,205
Excess of revenue over expenses	-	-		3,242,403	3,242,403
Investment income allocated to internally					
restricted net assets (Note 7)	-	1,474,343		(1,474,343)	-
Transfer to internally restricted (Note 7)	-	510,000		(510,000)	-
Contributions to endowments	408,295	-		-	408,295
Preservation of capital (Note 6)	717,173	-		-	717,173
Balance, April 30, 2021	\$ 5.046.360	\$ 8,739,517	\$	3.437.199	\$ 17.223.076

	Externally Restricted ndowments	Internally Restricted	U	Inrestricted	Total
Balance, April 30, 2019	\$ 4,069,221	\$ 6,826,073	\$	2,080,234	\$ 12,975,528
Excess (deficiency) of revenue over expenses	-	-		(114,417)	(114,417)
Investment loss allocated to internally restricted net assets (Note 7)	-	(370,899)		370,899	-
Transfer to internally restricted (Note 7)	-	300,000		(300,000)	-
Contributions to endowments	215,323	-		-	215,323
Amount made available for					
spending (Note 6)	(142,423)	-		142,423	-
Investment loss (Notes 4 and 6)	(221,229)	-		-	(221,229)
Balance, April 30, 2020	\$ 3,920,892	\$ 6,755,174	\$	2,179,139	\$ 12,855,205

Loran Scholars Foundation/Fondation Boursiers Loran Statement of Cash Flows

Year Ended April 30, 2021

	2021	2020
Cash provided by (used in)		
Operations		
Excess (deficiency) of revenues over expenses Net changes in non-cash working capital	\$ 3,242,403	\$ (114,417)
Accrued interest and other receivables	(13,993)	32,847
Prepaid expenses	2,373	(26,259)
Accounts payable and accrued liabilities	(34,730)	(17,640)
Deferred contributions	(481,022)	64,094
Reinvested investment (income) loss	(2,731,118)	610,699
	(16,087)	549,324
Investing		
Contributions to externally managed investments, net	(241,376)	(801,312)
Restricted cash	(155,000)	
	(396,376)	(801,312)
		.
Financing	400 005	045 000
Endowment contributions	408,295	215,323
Net change in cash	(4,168)	(36,665)
Cash and cash equivalents, beginning of year	1,919,743	1,956,408
Cash and cash equivalents, end of year	\$ 1,915,575	\$ 1,919,743

1. PURPOSE OF THE ORGANIZATION

Loran Scholars Foundation/Fondation Boursiers Loran, (the "Foundation"), was incorporated under the Canada Corporations Act and was continued under the Canada Not-for-profit Corporations Act. The Foundation is registered as a charitable organization under the Income Tax Act (Canada) and is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The Foundation is committed to the greatest of Canada's resources: our youth. The purpose of the Foundation is to identify and support high-potential Canadian students who show character, strong commitment to service in the community and leadership potential. The Foundation funds these students to study on Canadian university campuses and provides them with opportunities to explore, develop and share their talents.

The Loran Award is the Foundation's main focus. It is supported annually by hundreds of donors. Offered in full partnership with 25 Canadian universities, a Loran Award is valued at approximately \$100,000 over four years of undergraduate study: an annual stipend of \$10,000; a matching tuition waiver from the university; funding for summer internships in three different sectors; mentorship; participation in an extensive network of established and rising leaders; and orientation/graduation programs and coaching. The Foundation also issues one-time awards to national and provincial finalists who are not selected for a Loran Award.

In addition to the Loran Award, the Foundation administers other scholarship programs that are fully funded by specific companies.

2. SUMMARY SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

Revenue Recognition

The Foundation follows the deferral method of accounting for contributions, which include grants, bequests and donations. Grants and bequests are recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Donations are recorded when received since pledges are not legally enforceable claims. Unrestricted contributions are recognized as revenue when initially recorded in the accounts. Externally restricted contributions, except endowment contributions, are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are incurred. Externally restricted endowment contributions are recognized as direct increases in net assets when recorded in the accounts.

Investment income, which consists of interest, dividends, income distributions from pooled funds, and realized and unrealized gains and losses, is recorded in the statement of operations, except to the extent that it is externally restricted in which case it is added to or deducted from endowment net assets.

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Donated Materials and Services

The value of volunteer and other services donated to the Foundation, that would not otherwise have been purchased, is not recorded in the financial statements as these services are not normally purchased by the Foundation and because of the difficulty in determining their fair value. Donated materials are not recorded in the financial statements.

Included in contributions is \$191,762 (2020 - \$246,889) of in-kind donations for legal services, facilities and travel costs that would have otherwise been purchased.

Cash Equivalents

Cash equivalents consist of guaranteed investment certificates (GICs) that are convertible into cash.

Financial Instruments

Investments reported at fair value consist of investments in balanced pooled funds and any investments in fixed income securities that the Foundation designates upon purchase to be measured at fair value. Pooled fund investments are valued at the unit values supplied by the pooled fund administrator. These values represent the Foundation's proportionate share of the underlying assets. Transaction costs are recognized in the statement of operations in the period during which they are incurred.

Investments in fixed income securities not designated to be measured at fair value are initially recorded at fair value plus transaction costs and are subsequently measured at amortized cost using the straight-line method less any provisions for impairment.

All transactions are recorded on a trade date basis.

Other financial instruments, including accrued interest and other receivables and accounts payable, are initially recorded at their fair value and are subsequently measured at cost, net of any provisions for impairment.

Grants and Awards

Grants and awards are expensed in the academic year to which they apply.

Allocation of Expenses

The costs associated with the selection of scholarship recipients and the enrichment programs include the costs of personnel, premises and other expenses that are directly related to providing the total program and are allocated to the various programs based on the proportional hours spent on each (Note 8).

2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Foreign Currency Translation

Monetary assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at the rate of exchange prevailing at the year end. Transactions denominated in foreign currencies are translated into Canadian dollars at exchange rates prevailing at the transaction date. Foreign exchange gains and losses are included in the statement of operations.

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for notfor-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. Significant estimates include the allocation of expenses and deferred contributions.

3. FINANCIAL INSTRUMENT RISK MANAGEMENT

The Foundation is exposed to various financial risks through transactions in financial instruments including the following:

Interest Rate Risk

The Foundation is exposed to interest rate risk with respect to its investments in fixed income investments and pooled funds that hold fixed income securities because the fair value will fluctuate due to changes in market interest rates.

Currency Risk

The Foundation is exposed to foreign currency risk with respect to its investments denominated in foreign currencies, because the fair value and future cash flows will fluctuate due to the changes in the relative value of foreign currencies against the Canadian dollar.

Other Price Risk

The Foundation is exposed to other price risk through changes in market prices (other than changes arising from interest rate or currency risks) in connection with its investments in pooled funds.

4. INVESTMENTS AND INVESTMENT INCOME (LOSS)

(a) Investments measured at fair value, which are held for endowment net assets, internally restricted net assets, deferred contributions and for excess operating funds, consist of the following:

Short-term End	owment	Restri	icted	U	nrestricted	Total	Total
Balanced pooled fund ^(b) \$	-	\$	-	\$	4,241,828	\$ 4,241,828	\$ 3,289,159

Long-term	Endowment	Internally Restricted	Unrestricted	2021 Total	2020 Total
Balanced pooled fund ^(b)	\$ 5,046,360	\$ 8,739,517	\$ 1,711,757	\$ 15,497,634	\$ 12,760,636

Long-term investments are held for endowment purposes and deferred contribution purposes required to fund long-term scholarship commitments and for internally restricted net assets. The investments in the balanced pooled fund are allocated to long-term investments to the extent required for this balance to equal the sum of long-term deferred contributions, endowment net assets and internally restricted net assets.

(b) The asset mix of the balanced pooled fund at year end is as follows:

	20)21	2020			
Cash	\$ 396,763	2 %	\$ 675,696	4 %		
Fixed income	5,195,427	26 %	4,659,255	29 %		
Canadian equities	5,351,368	27 %	3,561,450	22 %		
U.S. equities	4,869,725	25 %	3,773,307	24 %		
International equities	3,926,179	20 %	3,380,087	21 %		
Outstanding, end of year	\$ 19,739,462	100 %	\$ 16,049,795	100 %		

(c) Total investment income (loss) is calculated as follows:

	2021	2020
Unrealized (loss) gain on investments Interest, dividends and income distributions from pooled	\$ 2,846,230	\$ (1,341,572)
funds	587,642	498,910
Realized gain on disposal of investments	9,011	10,734
	\$ 3,442,883	\$ (831,928)
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4. INVESTMENTS AND INVESTMENT INCOME (LOSS) (Cont'd)

(c) Total investment income (loss) is calculated as follows: (Cont'd)

Total investment income (loss) net of investment management fees includes amounts related to the following investment accounts:

	2021	2020
Endowment net assets Internally restricted net assets Unrestricted net assets	854,404 1,474,343 1,114,136	\$ (221,229) (370,899) (239,800)
	\$ 3,442,883	\$ <u>(831,928)</u>

Investment income (loss) recorded in the statement of operations is calculated as follows:

	2021	2020
Total investment income (loss)	\$ 3,442,883	\$ (831,928)
Investment loss on endowment net assets (Note 6)	-	221,229
Preservation of capital recorded in the statement of		
changes in net asset (Note 6)	(717,173)	-
Interest earned on bank and GICs	5,408	-
	\$ 2.731.118	\$ (610 699)

- (d) Included in cash and cash equivalents are guaranteed investment certificates of \$526,990 (2020 \$525,000) of which \$25,000 is used to secure the Foundation's corporate credit card.
- (e) Restricted cash of \$155,000 (2020 \$Nil) relates to contributions to endowments received before year end, in transit to being deposited in the investment account.

5. DEFERRED CONTRIBUTIONS

Deferred contributions represent externally restricted contributions not disbursed at year end. The following is a continuity of deferred contributions for the year:

	2021	2020
Deferred contributions, beginning of year	\$ 5,125,482	\$ 5,061,388
Externally restricted contributions received Externally restricted contributions recognized as revenue	2,788,386 (3,269,408)	2,289,844 (2,225,750)
Deferred contributions, end of year	4,644,460	5,125,482
Less: current deferred contributions	(2,932,703)	(3,040,912)
Long-term deferred contributions	\$ 1,711,757	\$ 2,084,570

Current deferred contributions represent amounts to be recognized as revenue in fiscal 2022. Longterm deferred contributions represent amounts to be recognized as revenue in fiscal 2023 through 2025.

6. ENDOWMENT NET ASSETS

Endowment net assets represent externally restricted endowed funds that are required by the donor to be maintained by the Foundation on a permanent basis. These funds provide a dependable and sustainable source of income to support the Loran awards to scholars.

Effective May 1, 2012, the Foundation adopted a capital preservation policy. This policy has the objective of protecting the real value of the endowments by limiting the amount of income available for spending and requiring the reinvestment of any income earned in excess of this limit. The amount of income currently made available for spending is based on 3.5% of the opening market value of the externally restricted endowment net assets. In any particular year, should investment income be insufficient to fund the amount to be made available for spending or the investment return is negative, the amount is funded by a transfer from endowment net assets.

In fiscal 2021, investment income of \$854,404 was earned on externally restricted endowment net assets. Of this amount, the amount made available for spending of \$137,231 was recorded as income in the statement of operations. The return in excess of 3.5% of opening market value was \$717,173 and was credited directly to externally restricted endowments as preservation of capital.

In fiscal 2020, an investment loss of \$221,229 was recorded as a reduction of externally restricted endowments. In addition, the amount made available for spending of \$142,423 was recorded as a transfer from externally restricted endowments to unrestricted net assets.

7. INTERNALLY RESTRICTED NET ASSETS

In fiscal 2021, the Board of Directors approved the transfer of \$510,000 (2020 - \$300,000) from unrestricted to internally restricted net assets.

In addition, the investment income (2020 - investment loss) recorded on internally restricted net assets which was included in the statement of operations of \$1,474,343 (2020 - \$370,899) was transferred from unrestricted net assets to internally restricted net assets (2020 - transferred to unrestricted net assets from internally restricted net assets).

8. ALLOCATION OF EXPENSES

Total general and administration costs of \$121,266 (2020 - \$173,014) were allocated to the Loran Scholar Program as follows:

	2021	2020
Summer	\$ 12,681	\$ 12,874
Mentorship and stewardship	27,391	32,292
Gatherings	36,692	52,638
Selections	44,502	75,210
	\$ 121,266	\$ 173,014

9. COMMITMENTS

During the year, thirty Loran Scholars were selected. Each Loran Scholar is awarded a cash grant of \$10,000 for his or her first year of university.

The Loran awards are renewable for up to three additional years. Awards for subsequent academic years are subject to certain conditions placed on Loran Scholars and are renewable annually at the sole discretion of the Foundation's Directors. Commitments for future years are not recognized in the financial statements. It is the intent of the Foundation to have sufficient funds invested at all times to fund all current Loran Scholars through the completion of their program.

The Foundation also offers one time grants for the Loran Finalist Awards of \$5,000 and the Loran Provincial Awards of \$2,000 each. During the year, 36 and 61 recipients were selected for these awards respectively.

The Foundation entered into long-term lease agreements for rental space and office equipment with terms ending between November 30, 2020 to April 30, 2024.

	Loran Awards		Finalist and Provincial Awards		Leases		Total	
2022	\$	1,420,000	\$	302,000	\$	95,467	\$	1,817,467
2023	Ŷ	1,050,000	Ψ	-	Ψ	11,107	Ŧ	1,061,107
2024		665,000		-		8,891		673,891
2025		310,000		-		-		310,000
	\$	3,445,000	\$	302,000	\$	115,465	\$	3,862,465

To meet these and future award commitments, the Foundation has received and recorded deferred contributions of \$4,644,460 (2020 - \$5,125,482).